VisualCalc, Inc.

A Steadfast Success Story

"The price / performance ratio of Steadfast is excellent. The staff (sales, support, engineering) is unsurpassed in my 35+ years of professional experience. Their willingness to understand and work with our particular business requirements has been and continues to be outstanding."

- Mark Eggers, VisualCalc Enterprise Architect

steadfast
Strengthen Your Focus

The Steadfast Advantage
VisualCalc

Exceeding Expectations

For over 20 years, VisualCalc has provided interactive, visual and intuitive web-based applications with a primary concentration on data analytics, decision support tools, and financial calculators. With this broad spectrum of web application development options and state-of-the-art analytics, VisualCalc helps commercial and government organization customers, employees and constituencies make quicker and better-informed decisions.

Most of VisualCalc's applications are mission-critical thus their customers have strict requirements regarding the functionality, schedule and performance of these applications. In light of this, VisualCalc needed to adjust their IT strategy from RagingWire to an IT infrastructure service provider that could meet these critical needs. Ultimately VisualCalc "chose Steadfast based on hardware infrastructure compatibility with the latest versions of OS, cost and value of offerings, and their excellent support reputation", stated Mark Eggers, VisualCalc Enterprise Architect.

For the past 8 years, VisualCalc has utilized Steadfast's Public Cloud and Backup Solutions. Over that time, "Steadfast has been a vital resource in helping us develop and market interactive, graphical and responsive web applications, including turn-key financial calculators, customizable data analysis tools, and fully custom web applications based on our customer's specifications", stated Amit Mazumdar, VisualCalc CEO.

The difference in service and support has been profound. The Steadfast team and solutions have provided measurable outcomes for VisualCalc:

- VisualCalc was able to add an internal test environment, automated build environment, and a software artifact repository without impacting performance. Their capacity expanded three-fold and they anticipate performance to improve by at least 30% with the latest upgrade.
- Steadfast engineers discussed changes for performance improvements in networking and made the best use of hyperthreading on their current platform.
- VisualCalc gained the critical ability to customize their environment by adding their own VPN system and utilize an OS environment that best fit their unique requirements.

> " **I cannot compliment the knowledge, professionalism, and responsiveness of Steadfast staff enough. In my 35+ years of professional experience, I have never interacted with a more responsive organization.**
>
> *- Mark Eggers*

We make IT work, so you can take care of business. The Steadfast team stands out from the rest in support and solution delivery. We stay with you through all stages of design and deployment to maintenance and expansion planning. As an extension of your team, our goal is to ease technology constraints, making your life easier so you can **Strengthen Your Focus** on your core business.

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About VisualCalc: For over 20 years, VisualCalc has been developing interactive, visual, and intuitive web-based applications across a variety of industries and application categories. Our primary focus is on data analytics, decision support tools, and financial calculators. We work with commercial and government organizations to provide web application design, development, hosting and support. Our analytics applications help your customers, employees, and constituencies make quicker, better-informed decisions.

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